

## Global Telco Cuts Time, Costs and Security Risk in Massive Migration

### ABOUT vArmour:

vArmour discovers and secures hundreds of organizations’ critical assets globally, and is being leveraged by the world's largest banks, multinational telcos, global retailers, government and more.

### WHAT WE OFFER

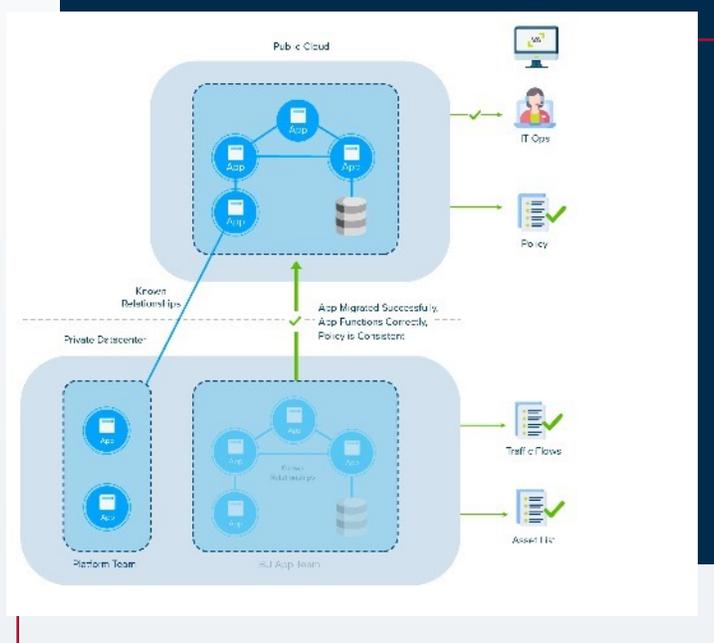
The Global Telco turned to vArmour for complete application and workload visibility to reduce the complexity, costs and security risks during migration. vArmour visually modeled Global Telco’s application dependencies and policies across all environments, and labeled and categorized 5,800 applications spanning 400,000 workloads quickly. It resulted in fast and secure migration of applications to Microsoft Azure *in just 18 months*, without disrupting business services.

The vArmour solution enabled cloud engineers to understand and view dependency mapping and functions of workloads; security engineers to automatically set control and policy for applications from legacy to cloud; and network teams to take targeted action against abnormal or unexpected application relationship behaviors.

### What our customers are saying

“We moved 400,000 workloads and 5,800 applications in just over 18 months with ZERO incidents. We couldn’t have done it without vArmour.”

– Anonymous, Executive, Global Telco



# Deeper insight, personalized service, better experiences



## Transform customer experiences

Use data-driven insights and AI to deliver personalized content and experiences to earn customers for life. Use predictive analytics and personalized messaging to rapidly connect customers with the most pertinent products and services. Augment customer service with AI and chatbots to improve responsiveness and expedite issue resolution.

### Key stats: The complexities of cloud migration during digital transformation

**90%**

Of CIOs experienced failed or disrupted migration projects<sup>1</sup>

**75%**

Of CIOs exceeded their cloud migration budgets<sup>2</sup>

**74%**

Of companies moved applications back to on-premises due to failed migration<sup>3</sup>

<sup>1</sup>"1 The impact of cloud on ERP: A survey report on the migration of ERP to cloud environments, 2018, cloud Security Alliance"

<sup>2</sup>Cloud-migration opportunity: Business value grows, but missteps abound, 2021, McKinsey & Company

<sup>3</sup>The bi-directional cloud highway: User attitudes about securing hybrid- and multi-cloud environments, 2019, IHS Markit for Fortinet